



### Academic Personnel Short Profile / Short CV

<b>University:</b>	OPEN UNIVERSITY OF CYPRUS
<b>Surname:</b>	Deligianni
<b>Name:</b>	Ioanna
<b>Rank:</b>	Member of Cooperative Teaching Staff
<b>Faculty:</b>	Economic Sciences and Management
<b>Department:</b>	Economics
<b>Scientific Domain: *</b>	Entrepreneurship

\* *Field of Specialization*

### Academic qualifications (list by highest qualification)

Qualification	Year	Awarding Institution	Department	Thesis title
PhD	2009	Athens University of Economics and Business	Management Science and Technology	New Ventures' Strategic Growth Patterns: Antecedents and Outcomes
MBA	2005	Athens University of Economics and Business	Management Science and Technology	
Chemical Engineering Diploma	2004	National Technical University of Athens	Department of Chemical Engineering	

### Employment history – List by the three (3) most recent

Period of employment		Employer	Location	Position
From	To			
2019	today	Athens University of Economics and Business	Athens Greece	Assistant Professor of Management

2016	2019	Ministry of Development and Investments	Athens Greece	Analyst of the General Secretariat of Industry
2013	2016	Athens University of Economics and Business Self employed	Athens Greece	Postdoctoral Researcher Free lancer-C

<b>Key <u>refereed</u> journal papers, monographs, books, conference publications etc. List the five (5) more recent and other five (5) selected –(max total 10)</b>						
<b>Ref. Number</b>	<b>Year</b>	<b>Title</b>	<b>Other authors</b>	<b>Journal and Publisher / Conference</b>	<b>Vol.</b>	<b>Pages</b>
1	2020	An Effectual Approach to Innovation for New Ventures: The Role of Entrepreneur's Prior Start-Up Experience	Sapouna Athanasia, Voudouris Irini, Lioukas Spyros	Journal of Small Business Management	DOI: 10.1080/00472778.2019.1698432	
2	2019	Non-Linear Effects of Technological Competence on Product Innovation in New Technology-Based Firms: Resource Orchestration and the Role of the Entrepreneur's Political Competence and Prior Start-Up Experience	Voudouris Irini, Spanos Yannis, Lioukas Spyros	Technovation	DOI: 10.1016	
3	2017	Do Effectuation Processes Shape the Performance Output of Product Diversification in New Ventures?	Voudouris Irini, Lioukas Spyros	Entrepreneurship Theory and Practice	41(3)	349-377

4	2017	The Relationship Between Labour Flexibility and New Ventures Innovation: Does the Entrepreneur Matter?	Voudouris Irini, Lioukas Spyros	Industrial and Corporate Change	26(5)	931-951
5	2016	Entrepreneurial Orientation and International Performance: The Moderating Effect of Decision Making Rationality	Dimitratos Pavlos, Petrou Andreas, Aharoni Yair	Journal of Small Business Management	54(2)	462-480
6	2015	Growth Patterns of Small Technology Firms: The Effects of Different Knowledge Types Over Time	Voudouris Irini, Lioukas Spyros	Journal of World Business	50(3)	491-504
7	2014	The Relationship Between Innovation and Product Diversification in New Ventures: Unidirectional or Bidirectional?	Voudouris Irini, Lioukas Spyros	IEEE Transactions on Engineering Management	61(3)	462-475
8	2011	New Venture Strategies in a Catching-Up Economy: Identifying a Strategic Typology and Trajectory through Case Studies	Voudouris Irini	Management Research Review	34 (7)	732-753
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**Exhibitions (where applicable). List the five (5) more recent and other five (5) selected. (max total 10)**

Ref. Number	Date	Topic	International / Local	Location*	Role in Exhibition
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*\*Specify venue, geographic location etc*

<b>Research Projects. List the five (5) more recent and other five (5) selected (max total 10)</b>				
<b>Ref. Number</b>	<b>Date</b>	<b>Title</b>	<b>Funded by</b>	<b>Project Role*</b>
1	2019	Original Research Papers of Professors and Lecturers at the Athens University of Economic and Business	Research Center of the Athens University of Economics and Business	Scientific Coordinator
2	2016	Original Research Papers of Professors and Lecturers at the Athens University of Economic and Business	Research Center of the Athens University of Economics and Business	Research Team Member
3	2013	Success factors for Firm Growth During the Economic Crisis	Research Center of the Athens University of Economics and Business and Ministry of	Research Team Member

			National Education and Religious Affairs	
4	2013	Encouraging Entrepreneurial Activity, Innovative Applications and Elective Courses III (EPEAEK III)	Research Center of the Athens University of Economics and Business and Ministry of National Education and Religious Affairs	Research Team Member
5	2011	Performance of Technology Adoption: The Impact of Technological Capabilities and Managerial Socio-Cognitive Capacities, Basic Research Funding Program (PEVE) 3	Research Center of the Athens University of Economics and Business	Research Team Member
6	2010	Effects of Functional and Numerical Flexibility on New Ventures Innovation, Basic Research Funding Program (PEVE) 2	Research Center of the Athens University of Economics and Business	Research Team Member
7	2008	Encouraging Entrepreneurial Activity, Innovative Applications and Elective Courses II (EPEAEK II)	Research Center of the Athens University of Economics and Business and Ministry of National Education and Religious Affairs	Research Team Member
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*\*Project Role: i.e. Scientific/Project Coordinator, Research Team Member, Researcher, Assistant Researcher, other*

<b>Consulting Services and/or Participation in Councils / Boards/ Editorial Committees. List the five (5) more recent</b>				
<b>Ref. Number</b>	<b>Period</b>	<b>Organization</b>	<b>Title of Position or Service</b>	<b>Key Activities</b>
1	2009-2011	EFG Eurobank Ergasias and Athens University of Economics and Business	Member of the Consulting Team	Participation in the conduct of primary and secondary research regarding Financial Literacy.
2	2009-2010	Prufrock Management SA and Athens University of Economics and Business	Member of the Consulting Team	Participation in the analysis of the economic and social impacts that stem from the construction and operation of a shopping center.
3	2009	Ministry of Finance	Member of the Consulting Team	Development of Evaluation Criteria for Small Enterprises in the Context of the Financial Support of Three Main Sectors: Manufacturing, Tourism and Trade
4	2008-2009	Hellenic Organization of Small Medium Sized Enterprises and Handicraft SA (EOMMEX SA)	Member of the Consulting Team	Development of an innovation guide for SMEs. Member of the working group.
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**Awards / International Recognition (where applicable). List the five (5) more recent and other five (5) selected.  
(max total 10)**

Ref. Number	Date	Title	Awarded by:
1	2012	Outstanding Paper Award Winner	Literati Network Awards for Excellence 2012
2	2006-2008	Full Scholarship for Doctoral Studies	Propontis Foundation
3	2004-2005	Full Scholarship for Postgraduate Studies	Bodossaki Foundation
4	2000-2001, 2001-2002	Award for Excellent Performance	State Scholarship Foundation (IKY)
5	2000-2001, 2001-2002, 2002-2003, 2003-2004	Award for Excellent Performance	Greek Organization for Nautical Allowances
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**Other Achievements. List the five (5) more recent and other five (5) selected.  
(max total 10)**

Ref. Number	Date	Title	Key Activities:
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